## HOW COGNITIVE BIASES AND HEURISTICS CAN IMPEDE BEHAVIORAL RESEARCH

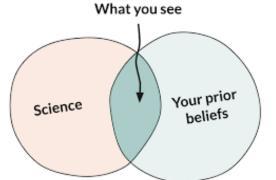
Psychology majors performing behavioral research must be objective and rational when conducting experiments. Heuristics hinder this necessity. They are...

- Mental short cuts that help us make inferences
- Help make easy every day life decisions
- Cloud our judgement when making crucial observations in behavioral research

# Common Heuristics and Biases

## **CONFIRMATION BIAS**

The tendency to search for evidence that supports your own beliefs while ignoring evidence that disagrees with those beliefs



## ANCHORING HEURISTIC

The tendency to rely on the first piece of information learned when making inferences or decisions

## How They Can Impede Research

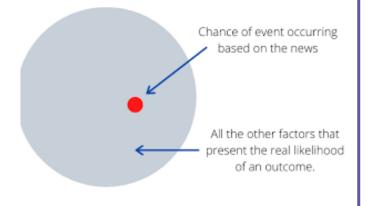
You may only read articles or interpret data and behaviors in a way that supports your beliefs, or your predictions for the conclusion you want to find



You may believe that a certain behavior is connected to a specific personality trait and focus your research on that information when in reality it is just one possible combination

## **AVAILABILITY HEURISTIC**

Judging the frequency of an event based on how easily examples come to mind





Inferring a certain behavior will always occur in a situation and base your hypothesis on this idea because it is the quickest example to come to mind



#### HOW DOES THIS HELP US BE BETTER RESEARCHERS?

By recognizing ways in which our brains hinder our view of a behavior or situation, we can take the time to actively increase awareness of when we possibly use them and develop methods a more rational and objective view point

#### REFERENCES

https://boycewire.com/availability-heuristic-definition-and-examples/ https://www.mentimeter.com/blog/the-science/handling-confirmationbias-in-a-live-setting https://www.dailyfantasyrankings.com.au/article/dealing-withanchoring-bias-in-dfs